

Newline Insurance Company – UK Regional Fact Sheet

Newline Insurance Company Limited is a subsidiary of Odyssey Re Holdings Corp., a leading worldwide underwriter of property and casualty treaty and facultative reinsurance, as well as specialty insurance. Odyssey Re Holdings Corp. operates globally under the banner OdysseyRe with \$11.1 billion in assets, \$3.7 billion in shareholders' equity and \$3.3 billion in statutory surplus at December 31, 2010.

Newline Insurance Company Limited is based at the London Underwriting Centre and is a highly specialized underwriter of UK and international casualty and motor business. Security Ratings - Rated "A" (Excellent) by A M Best Company.

Commercial Insurance Classes written

Motor Fleet

- Mixed Commercial Fleets
- UK Haulage (<10% European exposure)
- UK Bus and Coach (<5% European exposure)
- Selective Self Drive Hire risks
- Loss Sensitive structures available
- Third Party deductible programmes available
- SME sector business (minimum premium £5,000 + IPT per policy)
- Corporate/Mid Market accounts
- Larger major accounts
- Specialist non-conventional programmes

General Liability (Including UK EL, Public & Products Liability, Clinical Trials Compensation)

- SME/Middle Market sector excluding small package business, focusing mainly on commercial manufacturing sector
- Prefer severity driven, low claims frequency accounts/trade sectors
- USA exports can be entertained (to a substantial proportion)
- Limits offered up to £15M limit
- Health Sector including generic pharmaceuticals, health/nutrition foods, drinks & vitamins/supplements/clinical trials
- Transport, especially rail sector, including infrastructure maintenance and rolling stock engineering
- Chemicals Industry - on a claims made basis
- Oil & Gas sector & support industries
- Energy/Mining - generation and supply
- Local Government
- Leisure and Entertainment
- Automotive - component parts sector and specialist vehicle assembly
- Service Industry - cleaning/waste disposal/education
- Labour supply and recruitment agencies
- Minimum Premium £5,000 + IPT (2,500 EL – 2,500 PL/Pr)

For all enquiries please initially contact:

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Professional Indemnity

- Recognised experienced PI underwriters
- Worldwide coverage to clients domiciled anywhere in the world outside of the US
- Primary and excess layers written on 100% or co-insurance basis with capacity up to £10M per risk
- **Traditional Professions** – Accountants, Solicitors/Lawyers, Surveyors
- **Construction Professions** – Architects, Civil Engineers, Structural Engineers, Heating & Ventilation Engineers, Electrical Engineers, Project Managers
- **Miscellaneous Professions** – Loss Adjusters, Insurance Brokers, Patent Agents, Recruitment Consultants, Other non-traditional professions offering advice, design or specification to third parties
- **Financial Services** – Funds, Fund managers, Stockbrokers, Stock Exchanges, Commercial, Retail and Investment Banks, Insurance Companies and Brokers

Directors & Officers

- Recognised experienced D&O underwriters
- Cover is written on a claims-made, costs inclusive basis with an aggregated limit
- Primary and excess layers can be written on 100% or co-insurance basis with capacity up to £10M per risk
- Insured firms can be not-for-profit, privately held or publicly traded. Start-ups will be considered
- Most industry sectors considered, both commercial and financial are underwritten
- Additional related products can be offered separately or by endorsement including Prospectus Liability, Pension Fund Trustees Liability, Employment Practices Liability (not standalone coverage) and runoff cover for up to 6 years
- Worldwide jurisdiction but US limited to Level I and II ADR exposures
- Minimum premiums £2,500 for non-financial and £4,000 for financial companies

Commercial Crime

- Recognised experienced Crime underwriters
- Cover is written on a direct financial loss, costs inclusive basis
- Primary and excess layers can be written on 100% or co-insurance basis with capacity up to £10M per risk
- Commercial Crime is offered to both financial and non-financial companies
- Computer Crime is also offered
- Worldwide jurisdiction
- Minimum premium £4,000

Medical Malpractice

- Recognised leader in the field with experienced underwriters
- Risks written on a claims-made basis
- Maximum line capacity of £10M per claim
- Cover can be available from ground-up or with deductibles
- Minimum premium £5,000
- Private Hospitals and Clinics
- Private groups of physicians, surgeons and dentists
- Groups of ancillary or support professions (nurses, technicians, therapists)
- Homeopathic or alternative practices

Detailed Trade/Occupation List for General Liability Risks

Key Points

- Prefer severity driven, low claims frequency accounts/trade sectors
 - USA/Canada Exports can be considered (to a substantial proportion)
 - Limits offered up to £15M Limit (may write on both Primary and/or excess basis over one or more layers)
 - Addition of PI or Med Mal Extensions
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Product Manufacturing/Service/Importing/Exporting

- Agricultural & Mining Equipment
- Marine and Aircraft Parts and components (ex safety critical)
- Contract Manufacturing
- Chemicals – agricultural, commercial, automotive and industrial (see below)
- Defence – machinery, weaponry & protective equipment
- Diagnostic equipment manufacturing
- Fuels, fuel additives, oils, lubricants and bio fuels

Rail

- Miscellaneous Railway products
- Railway maintenance, signal work, line work
- Locomotive maintenance and repair
- Heritage railways
- Rolling stock and engine manufacturing
- Rail Operators (Passenger and Freight)
- Steam/Diesel Locomotive Engineers
- Rail Contractors, including groundwork and civil engineering work
- Safety consultants, signalling, design and supervision

Labour Supply & Recruitment

- Blue collar / High risk occupations
- Rail operatives
- Medical Staff
- R&D Staff to pharmaceutical industry

Property Owners and Related Occupations

- Commercial cleaning contractors
- *Shopping centres and arcades**
- *Supermarkets**
- *Sports stadiums**

Mining (including underground)

- Mining Contractors
- Drilling Contractors
- Exploration Contractors
- General Contractors at Mines
- Mining Engineers
- Specialist Mining Consultants
- Quarrying
- Blasting Contractors
- Training

Hospitality

- *Bars, lounges and wine bars**
- *Hotel and Motels**
- *Nightclubs**
- *Entertainment venues**
- *Leisure Centres and Theme Parks**

Business areas marked in Italics above are underwritten on an excess of loss basis only*

Detailed Trade/Occupation List for General Liability Risks

Health Sector including Biotechnology and Pharmaceuticals

- Biotechnology
- Biological Engineering
- Alternative & Complimentary Medicines
- Nutraceuticals, Nutrition food, drink and vitamins/supplements
- Veterinary Medicines
- Pharmaceuticals – Manufacturing
 - Contract Manufacturing
 - Active Ingredient Manufacturing
- Medical & Surgical Devices (including invasive) manufacturing, retail/wholesale
- Medical equipment and machinery manufacturing, retailing and wholesaling
- Clinical trials
- Clinical Research
- Cosmetics manufacturers, importers and distributors
- Provision of Health and Care Facilities
- Developers of Therapeutic & Diagnostic products
- Tissue Banks and storage

Automotive (including Servicing Indemnity if required)

- Manufacturers of specialist and low volume vehicles
- Manufacture of vehicle components
- Wholesale/Retail, Import/Export of vehicle components and ancillary products
- Specialist Automotive Electrical designers and engineers
- Tyres – new, re-treading, lugging, repair and sales

Miscellaneous

- Engineering Design
- Engineering Consulting Services
- Waste Collection, waste disposal & waste recycling
- Specialist Welding
- Lift Manufacturer and Engineers
- Telecoms Infrastructure Engineers
- Mountain rescue Organisations
- Outdoor Activities Organisations
- Airside Activities
- Charitable Organisations

Utilities

- Hydro Electric designers/engineers
- Oil & gas equipment manufacturers and engineers
- Waste and Recycling Engineers
- Renewable energy designers and engineers

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